

New Adviser Training Course Schedule



Day one

Monday 9:30am – 4pm

Sessions	
1	Welcome and expectations
2	Disability curve; Products part 1
3	Products part 2
4	Products part 3

Day two

Tuesday 9:30am – 4.30pm

Sessions	
1	Products part 4
2	Fact Find review and recommendations
3	Statement of Advice
4	Evince
5	MUM

Day three

Wednesday 9:30am – 4pm

Sessions	
1	Underwriting
2	Offer of Terms; policy schedule; Evince review
3	Claims
4	Claims case study and close